4. Pooled Trust:

- A. Federal Law and State Regulations allow individuals with disabilities to set aside assets for supplemental/special needs into a Pooled Trust for the purpose of maintaining eligibility for public assistance programs (i.e. Medicaid, SSI, Housing, VA).
- B The Pooled Trust is irrevocable and the income and assets of a number of disabled persons may be managed by a not-for-profit association. The SSI definition of disability is used. Separate sub-accounts are maintained for each beneficiary. Upon the death of a beneficiary, the funds remaining in that beneficiary's account are retained by the trust if the Pooled Trust agreement so provides or applied to DHS payback with excess to go to the designated remainder men.
- C. An advantage of the Pooled Trust is that the corpus of the trust is not considered an available resource and there is no age limit.
- D. On July 30, 2007, The Z Pooled Trust ("Z Pooled Trust") was established in compliance with 42 U.S.C. §1396p(d)(4)(C) to benefit people with disabilities. A copy of the Z Pooled Trust is attached hereto and incorporated by reference as Exhibit A. The Trustee of the Pooled Trust is the Z Foundation, a California non-profit public benefit corporation. The Z Foundation has minimal assets, its president and directors are volunteer attorneys, and its sole purpose is to act as trustee to administer the Pooled Trust.
- E. The assets of the Z Pooled Trust are professionally managed by Prudent Investors Network, Inc. ("PIN"), Lee H. Anke, Advisory Representative, at the charge for managing the account of .75% per annum. PIN specializes in investment methods that comply with the mandates of the Uniform Prudent Investor Act (hereafter "UPIA"). Although compliance with UPIA may not be required for conservatorship accounts, the principles of Modern Portfolio Theory embraced by UPIA (specifically the

management of portfolio risk and return through careful diversification) are critical to the creation of portfolios that will meet the investment objectives of conservatorships requiring longer-term financial viability. To comply with UPIA's mandate to diversify effectively, PIN invests in mutual funds that include stocks and bonds worldwide and occasionally invests in longer-term bonds, commodities, managed futures and other noncorrelating assets. PIN's Conservative Portfolio is targeted at having less risk of loss, yet higher returns than the benchmark, the average Morningstar Moderate Allocation Category fund (or "balanced" fund). Past performance is not a guarantee of future results. The Z Pooled Trust account is currently invested in PIN's Conservative Portfolio. At the most fundamental level, it is the objective of this Investment Plan to maximize the inflation-adjusted "total return" of the portfolio at very conservative levels of investment risk that can be clearly defined and readily monitored (i.e., the portfolio's risk is to be measured and reported on a regular basis). "Total return" includes both long-term capital appreciation and current income. Traditionally, maximizing current income has come at the expense of total return. The historical cost of each 1% of current income has been an offsetting loss of approximately 2% of capital appreciation. Hence, the UPIA emphasizes total return over the traditional pursuit of maximum "income." (It should be noted that the Uniform Principal and Income Act has been adopted in most states in conjunction with the UPIA, enabling even income beneficiaries of "income-only" trusts to receive a portion of the capital gains in addition to the income.) To ensure that the portfolio maintains real purchasing power, the Trustee therefore prefers to avoid over emphasis on current income; carefully diversifying the portfolio and emphasizing total return while monitoring and managing portfolio-level risk at prudent levels. The Conservative Portfolio strategy is based on research that the potential improvement in portfolio performance resulting from careful diversification among asset classes outweighs the impact of asset selection and all other decisions combined. Modern Portfolio Theory has further demonstrated that expert diversification is the most effective means of controlling

portfolio-level risk and that a focus on managing risk tends to enhance, rather than reduce long-term investment returns. The Conservative Portfolio achieves a substantial diversification of the invested assets which, in accordance with the principles of Modern Portfolio Theory, should help keep risk within prudent limits while improving investment returns. The assets in the portfolio are managed within a fee-based account in which all mutual funds (both load and no-load funds) may be purchased on a no-load basis. Investment of the monies of this account are limited to mutual funds, exchange-traded funds, individual marketable securities or managed accounts (i.e., professionally managed portfolios of individual securities, futures, and other instruments appropriate for proper diversification). The Conservative Portfolio's disciplines involve the use of mutual funds and to respond to turbulent market and economic conditions on a timely basis, discretionary trading authority; therefore, court approval under Probate Code § 2574(c) is requested.

F. The Z Pooled Trust has no upfront charge for establishing a subtrust account. Upon termination of the sub-Trust, the Z Pooled Trust shall be entitled to reasonable costs of administration (as determined by the Court in connection with court supervised sub-trust account) in the amount of \$100.00 per month only when there will be no amount payable to the designees or heirs of the Conservatee because the remaining balance is less than the amounts required to reimburse the states for the total governmental assistance paid on the Conservatee's behalf. There will be annual charges, subject to prior court approval before being paid, for bookkeeping and tax reporting out of pocket expenses that will be pro-rated among sub-trust accounts and for the costs individualized court accountings.